

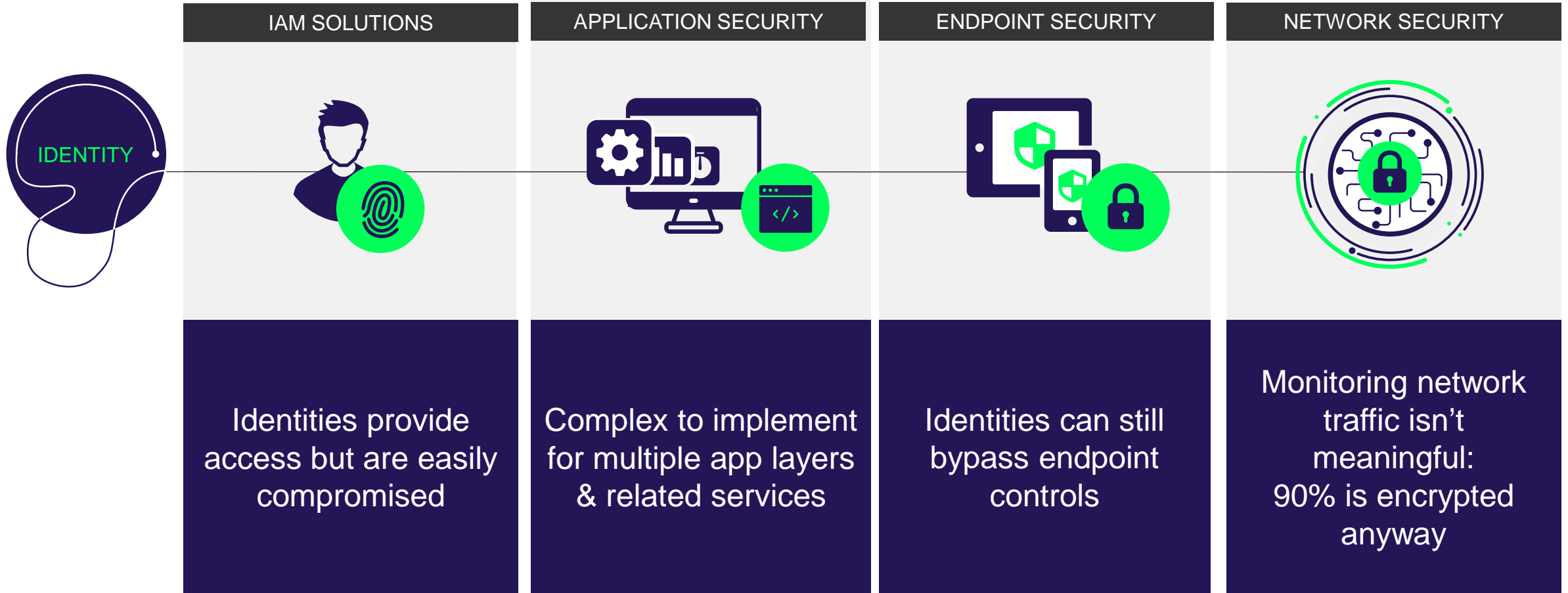


Identities are the new Perimeter

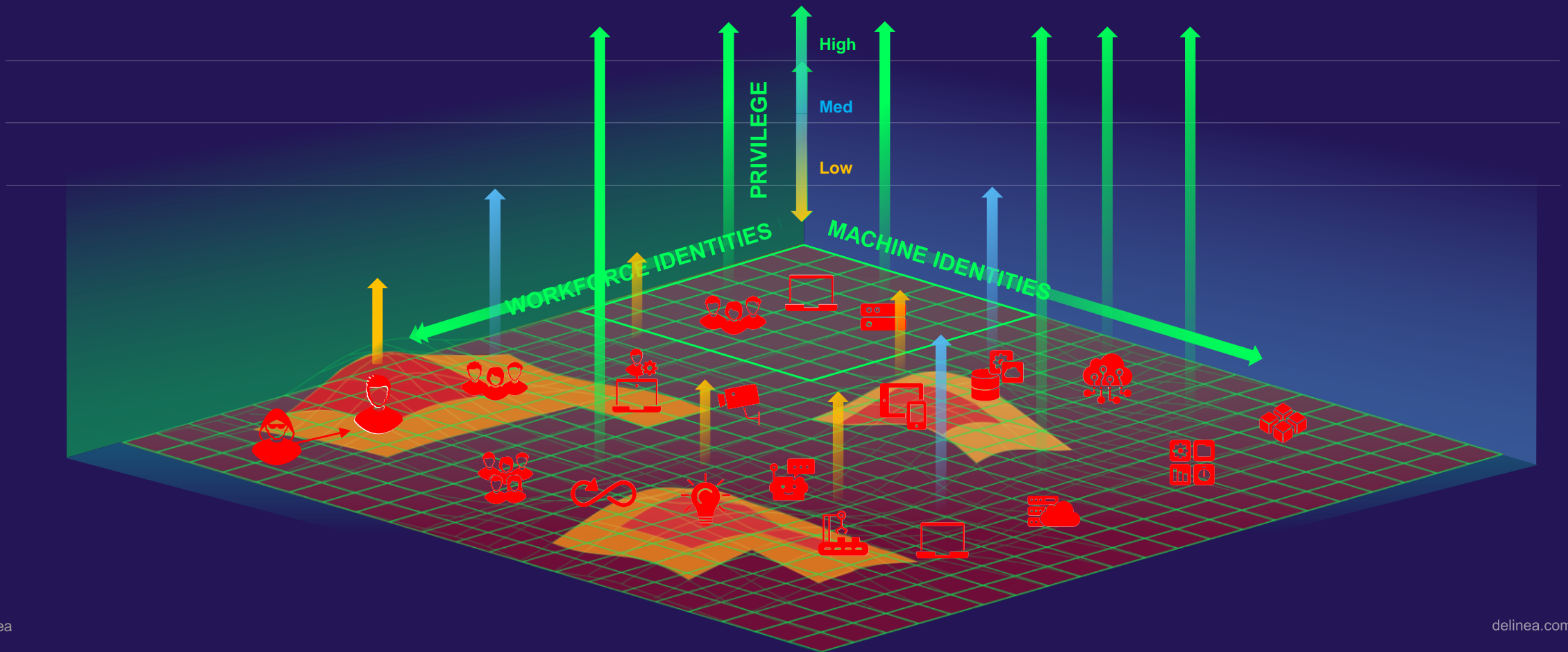
Extending secure access

Andreas Müller VP Sales DACH

Most security solutions don't address the common thread: Identity



Everything has an identity
Identities are expanding
Identities must be secured





Lufthansa

GATE A05
SITZ 21D

FRANKFURT

FRA



MÜNCHEN

MUC

FLUG
LH114

DATUM
16DEC20

BOARDING
16:45

KLASSE
ECO LIGHT

NAME DES PASSAGIERS
Schweizer, Stefan Franz

GRUPPE
GROUP 5



Sec. no. 0008 LH114

Modern PAM challenge:

Access control for anyone, anytime, anywhere



IT ADMINS



NON-HUMAN IDENTITIES



DEVELOPERS



BUSINESS USERS



REMOTE WORKERS

IDENTITY MANAGEMENT

GOVERNANCE

CONTROL

PRIVILEGED ACCESS MANAGEMENT (PAM)

DATA



- Sensitive Data Storage
- Customer PII
- CRM
- Collaboration Records



DEVICES



- User Workstations
- Laptops
- Servers
- IoT Devices



CLOUDS



- SaaS, IaaS, and PaaS
- Private & Hybrid Multi-cloud Scenarios



CODE

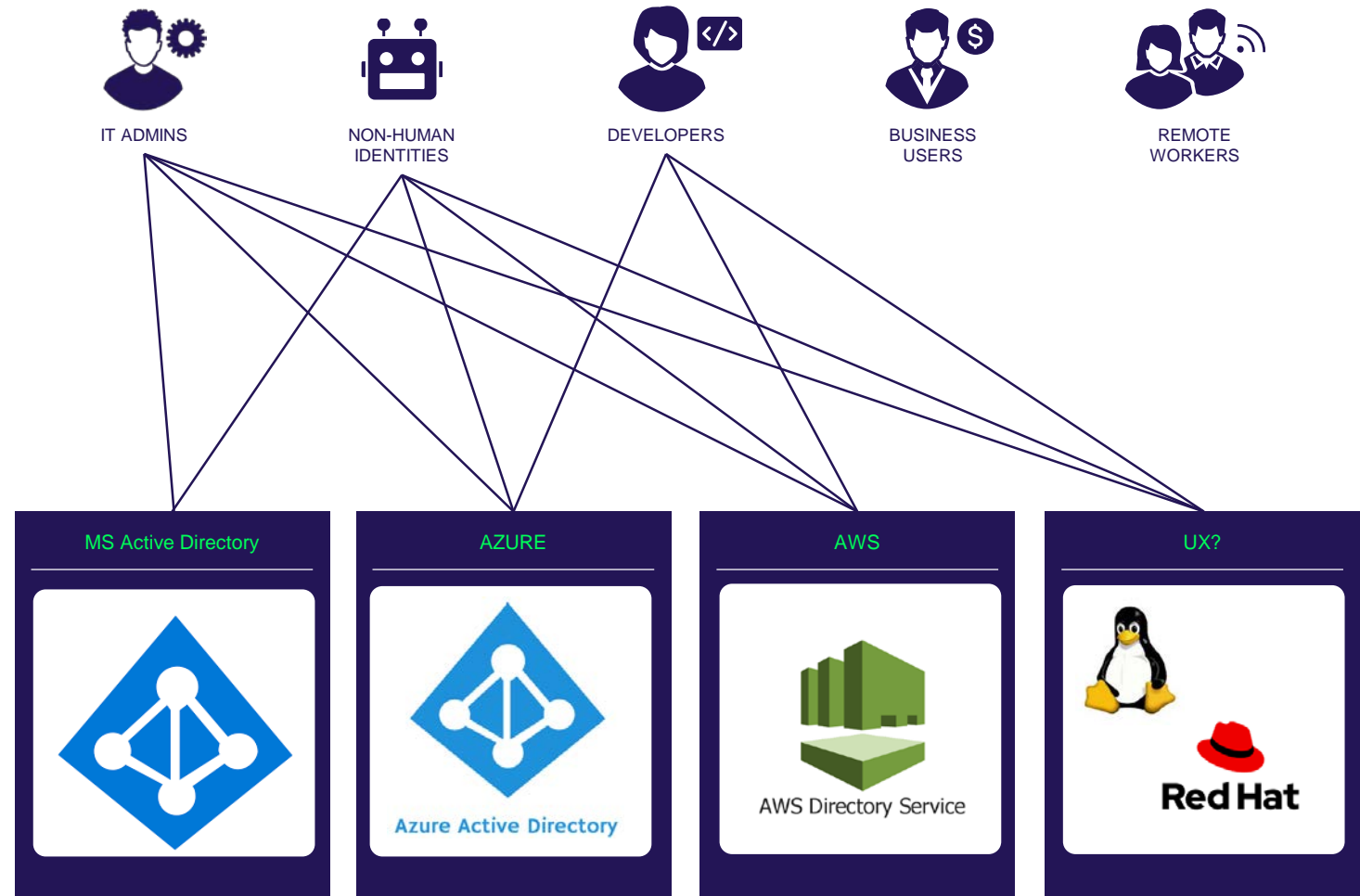


- Secrets Management
- RPA
- CI/CD Pipelines



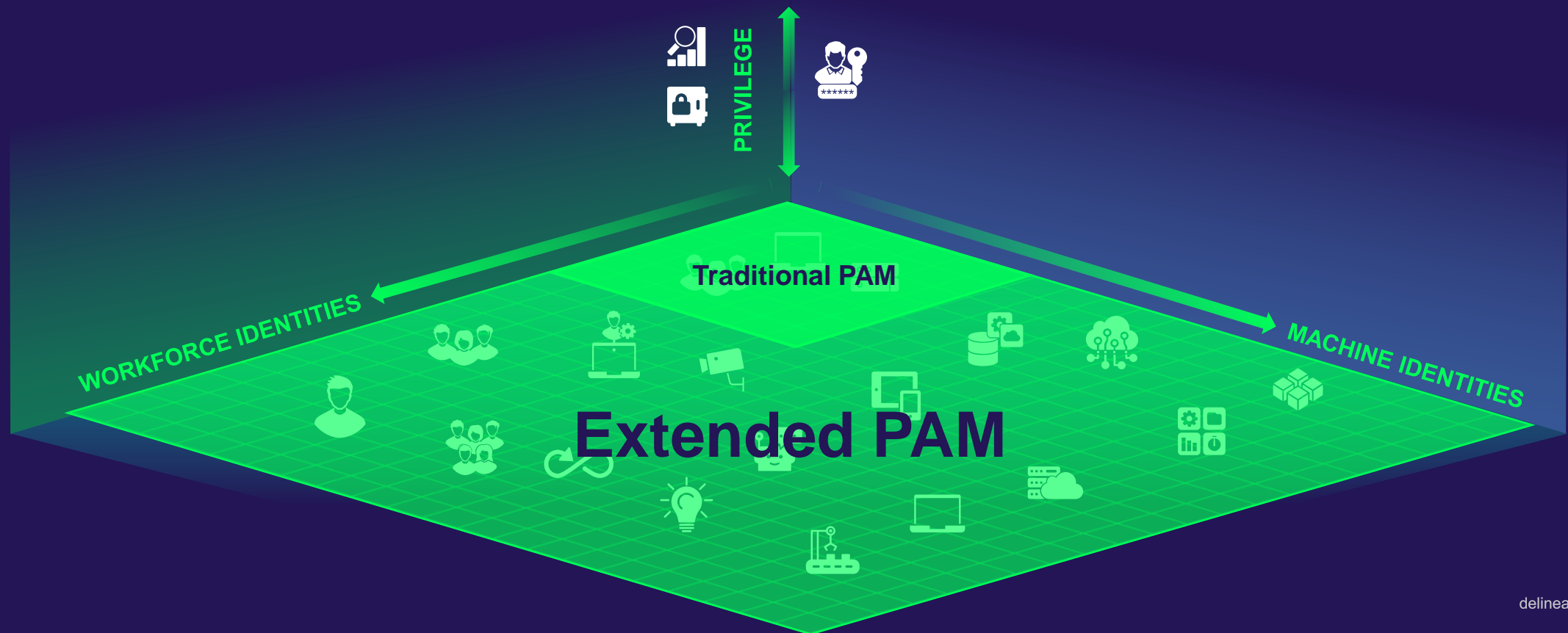
Modern PAM challenge 2:

Access control for anyone, anytime, anywhere across multiple directory services



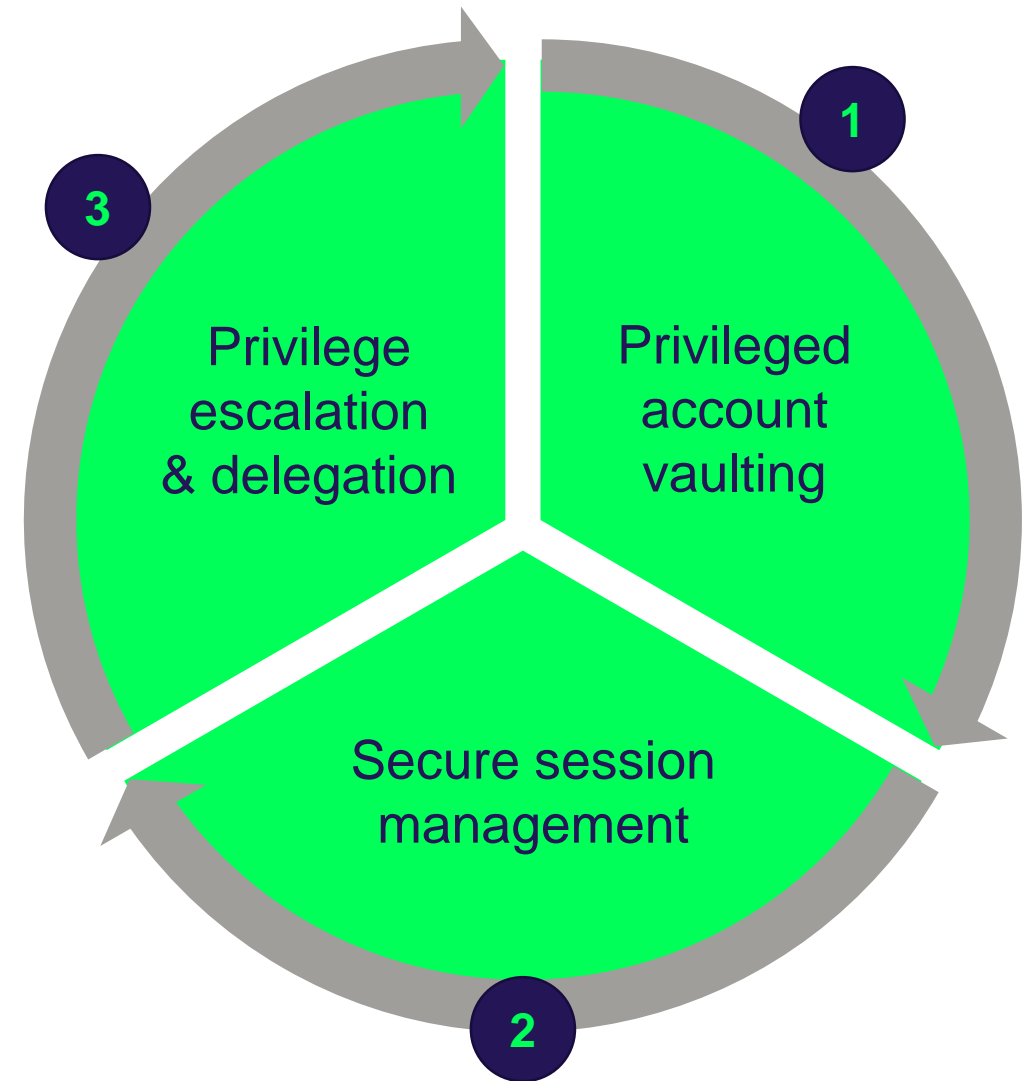
PAM only covers *some* of your systems & data

Extended PAM (XPM) reduces the attack surface for the entire enterprise



How PAM secures identity

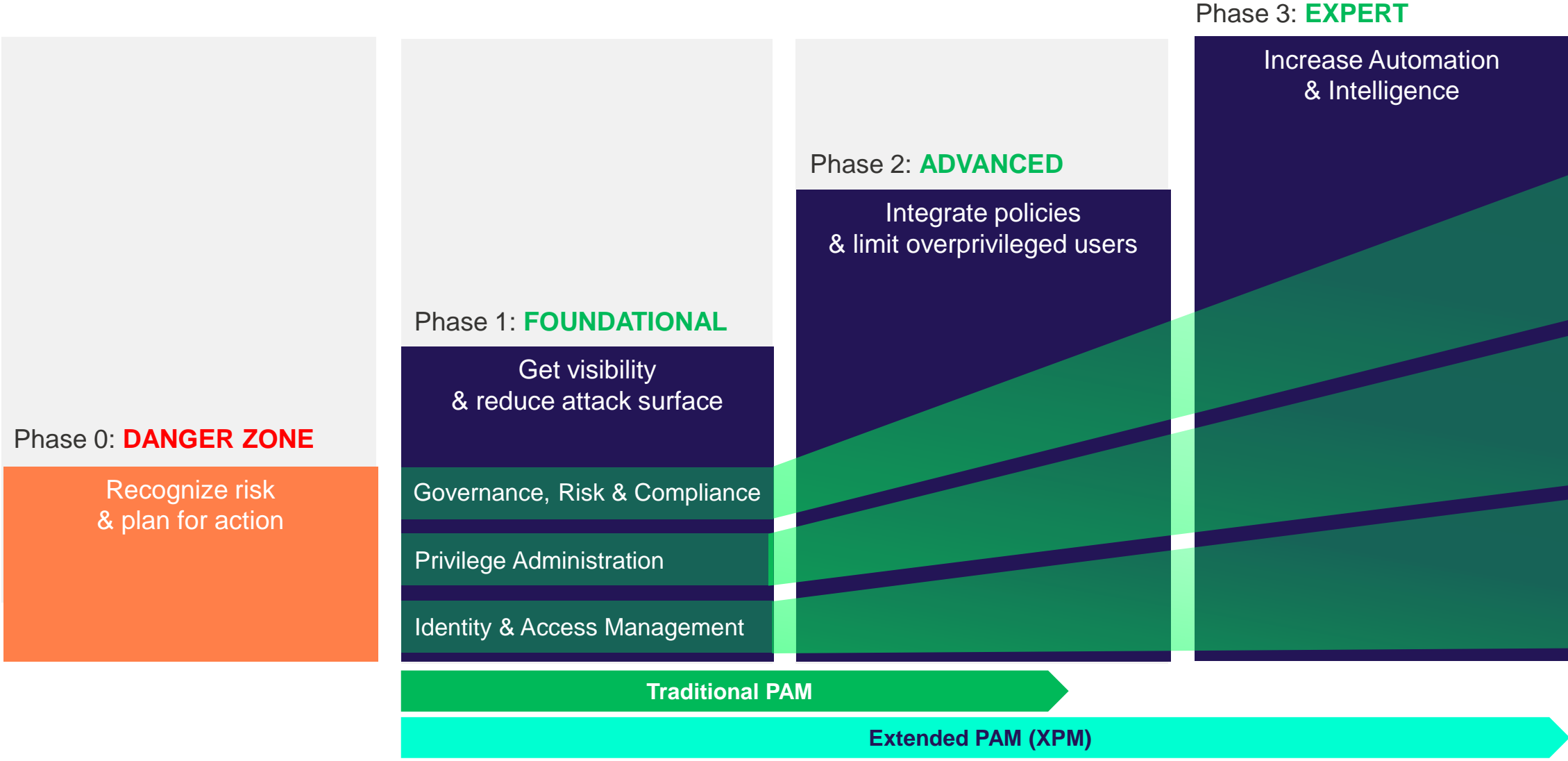
- 1 Vault credentials away from human eyes to prevent leaks & theft
- 2 Launch sessions & monitor for unusual/risky activity
- 3 Reduce privilege to minimum required level & only elevate temporarily for approved tasks



Delinea XPM Platform

The screenshot displays the Delinea XPM Platform interface. On the left is a dark sidebar with the 'Delinea' logo and 'PREVIEW' text. Below the logo are navigation icons and labels: Home, Secrets, Insights, Marketplace, and Administration. Under Administration, there are sub-items: Authentication, Network, Remote Access, Secrets, Tenant, and User Management. The main content area is titled 'Home' and features a 'All Secrets' header with an 'Add Folder' button and a search box. Below the search box is a tree view showing 'All Secrets', 'Personal Folders' (with a sub-item 'Stefan.Henke@seteam'), and 'Platform Linked'. The main area contains seven tiles: 'Secrets' (Discover, manage, protect and audit privileged account access), 'Policies' (Govern users and groups with policies that match your security needs), 'Users and Groups' (Manage Users synced over from your Directory Services and create Groups to manage those users and enforce least privilege), 'Authentication Profiles' (Specify various combinations of authentication challenges your users must meet to authenticate), 'Connectors' (Add connectors to enable secure network communications), 'Sites' (Configure sites and engines to launch remote sessions), and 'MFA Devices' (Manage registered Mobile devices, FIDO2 tokens, and OATH tokens). The top right corner has a sun icon and a user profile icon. A back arrow is visible at the bottom left of the main content area.

The PAM Maturity Model



How the Delinea Platform enhances XPM Security

Enable smarter security & efficiency with our platform.



Total Visibility

In a single interface, discover, vault, and secure access for every type of identity & environment.



Dynamic Privilege

Reduce insecure privileges across all roles & processes. Elevate as-needed with oversight.



Interoperable Automation

Reduce friction via analytics-based access controls & policy updates.

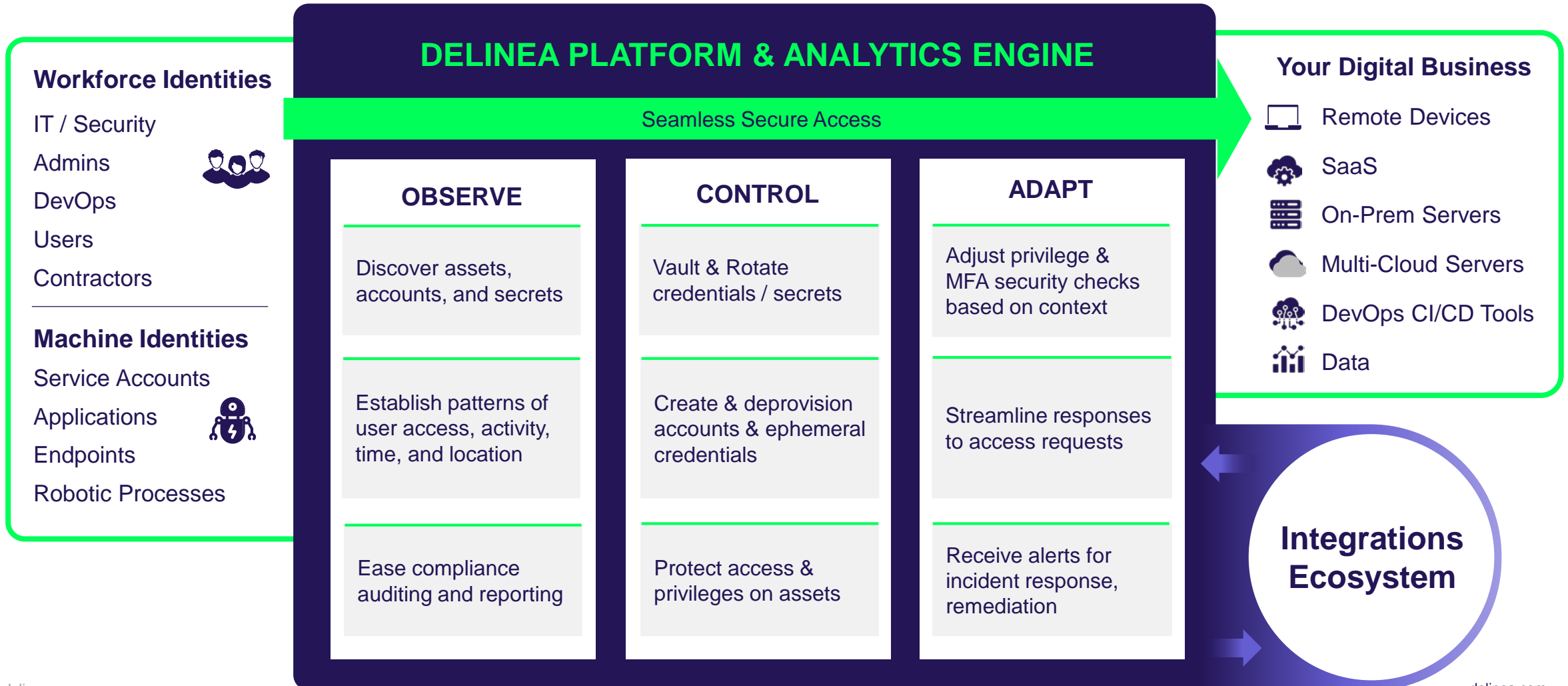


Cloud-Based





Rapid ROI.
Lower total costs.
Continual uptime.
Effortless upgrades.

Delinea Platform for XPM

Securely embrace cloud capabilities & align with modern best-practices like zero trust & least privilege



Current Delinea Product Portfolio

 <p>Protect Credentials and Data</p> <hr/> <p>DISCOVER / VAULT</p> <hr/> <ul style="list-style-type: none">→ Secrets Management→ Privileged Account Discovery→ Session Management	 <p>Secure Endpoints and Servers</p> <hr/> <p>ELEVATE / ENFORCE</p> <hr/> <ul style="list-style-type: none">→ Endpoint Privilege Elevation→ Least Privilege Enforcement→ Identity Brokering	 <p>Control Cloud Infrastructure</p> <hr/> <p>AUTHENTICATE / AUDIT</p> <hr/> <ul style="list-style-type: none">→ IaaS & SaaS Apps→ Granular RBAC	 <p>Secure Infrastructure as Code</p> <hr/> <p>PROVISION / DECOMMISSION</p> <hr/> <ul style="list-style-type: none">→ High Velocity Secrets Management→ Non-Human Account Management→ Service Account Governance
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Delinea At-a-Glance

We are a cloud PAM leader

Easy to use & scale



Award-winning portfolio makes enterprise-class PAM accessible for all organizations



Seamlessly customize to your environment, and integrate with your other security services

Faster time to value



Provision in days, not months and deploy quickly



Intelligent discovery & scoring of access vulnerabilities

Innovating in the cloud



First PAM vendor with solutions built in the cloud and extend PAM across the enterprise



Building a cloud-first platform to address extended PAM challenges

Leader



IN GARTNER, FORRESTER & KUPPINGER COLE ANALYST REPORTS

1,000+

COMBINED NEW CUSTOMERS ADDED IN 2021



4.8 / 5

CSAT RANKING



700+

5-STAR GARTNER PEER REVIEWS



150+

INTEGRATIONS





Thank You.

Delinea

Defining the boundaries of access

